

Success Story



Sonny Moyers

REALTOR & Broker
Commercial Real Estate Specialist
Ebby Honor Roll - 2000-2004
MS - Psychology & Organizational Theory
BS - Management & Communications



3333 Lee Parkway

ABT Executive Suites is the leading provider of executive suite offices and services in the Metroplex. Managing Partner, Bret Chapman has known Sonny Moyers for over ten years.



What ABT needed? Bret's uptown location at 2626 Cole Avenue no longer fit the suite operator's image. While the location had been an excellent one for years, it did not have the sizzle and size that ABT required for the future. The suite operator needed a location in uptown that had style, sophistication, size, and efficiency. Bret turned to Sonny, a leading expert in the United States in the Executive Suite Industry and a Broker with Ebby Halliday Real Estate, Inc. Sonny met with Bret and his partner, Patton Chapman. After establishing a list of objectives and goals, Sonny put together a detailed search plan for the new location. After looking at numerous locations, Sonny found 3333 Lee Parkway in Uptown. The building was perfect for the operation of an executive suite. Sonny worked with the Leasing Agent of the building to create a space plan for the center. After fine tuning the plan, a deal was struck for 10 years at very favorable rates and terms for the building management and ABT.

Bret writes:

"Sonny is the most qualified Commercial Real Estate Broker in our industry. It was logical that I ask him to assist me with the real estate negotiations and my move from Cole Avenue. Our new location at 3333 Lee Parkway sets the standard for the shared-office industry. **Sonny's professionalism, knowledge of the industry, commercial real estate experience, and negotiation abilities led us to a great decision for our company.** After the negotiations were over, the building management was as pleased with us as we were with the decision. This makes us all incredibly positive about the future. I would highly recommend Sonny on any real estate negotiation or representation involving tenancy."



"Negotiation of a lease cannot be accomplished without a good understanding of how all parties will benefit. In this case, I dealt with the decision makers for a common sense approach so that all the parties involved would realize their objectives. The building wanted and needed an operator like ABT. I have no doubt that this will be a "homerun" for all the parties involved," says Sonny Moyers.



Knowledge Broker
IN COMMERCIAL REAL ESTATE



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to your
Success!

Sonny Moyers

972-715-0140

Sonny@EbbyCommercial.com



THE RESULTS

- ◆ Over 20,000 Square Feet Location
- ◆ State-of-the-Art Facilities
- ◆ AAA Building in Uptown
- ◆ Great Long-Term Lease
- ◆ Positive Relationship with Building